

David Douglas Ford

FROM THE DESK OF JOE DOKES, CLU

Copy Link to send to a friend: <http://daviddouglasford.com/jd.html>

The Amiable Life & Accident Insurance Company

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JEFFREY D. TAYLE, FLMI
ASST. MANAGER, AGENCY RECORDS

RECEIVED

The Dokes
Agency

June 1, 2008

June 3, 2008

From: Jeffrey D. Tayle, FLMI, Assistant Manager, Agency Records

TO: Joe Dokes, CLU

It is my unhappy duty to inform you that upon final review of your production records for the year 2007, it has been discovered that your President's Club points total was not 64,102 as previously published in the company magazine, but was in fact 63,996. As you are surely aware, the requirement for the upcoming convention is 64,000, and so quite naturally you will not be eligible to join us for the 8 day Mediterranean cruise that leaves on June 4th.

(Please consult your ALAIC agents' bulletin #2347864 for all of the official convention qualification details.)

I certainly hope this change does not present an inconvenience for either you or your significant other.

And anyway, Joe, remember that for next year's convention we're headed for the beautiful South Pacific. So don't worry about this little bump in your convention road, because while we're gone and enjoying the week of our lives, you can continue to just keep those apps coming in so that next year you can join us in French Polynesia and together we'll Explora Galora in Bora Bora !!

All the best,

Jeff

PS. Naturally, the price of the plane ticket we sent you will automatically be deducted from your next commission statement.